

ANNUAL REPORT

2021-2022



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Tammy Kocher
Executive Director

GOD'S PROMISES AND TIMING

Yesterday, I was reading in Genesis about the story of Joseph, as I have done so many times before. When I got to Genesis 45, where Joseph realizes his brothers were remorseful and he finally reveals himself to them, I began to weep. It is a pivotal moment when God gives Joseph the clarity after all he has been through, to recognize the Lord's plans prevailed.

I realized that this type of holy clarity comes through challenges, interrupted plans, and gritty perseverance. At this moment in Joseph's life, God brought it all into focus, and the heartache, betrayal, and abandonment Joseph felt dissipated.

I had a similar moment recently when I was standing upstairs in our almost-complete Phillips building. There is a corner that overlooks the intersection of Franklin and Chicago, Peavey Park, and the Minneapolis skyline. It is an absolutely stunning view but also one where all the brokenness of the community is on full display. When I was standing there, I was overwhelmed by God's goodness and promises not just to New Life, but to this beautiful community. What was only a dream a few years ago is coming to fruition, and it brought me to tears.

As we look back on this past year and celebrate what God has done, we also look with eager anticipation to the year ahead and the opening of our new Phillips location. While we are still dealing with the effects of the pandemic and the challenges it brought with it, I hope you are encouraged to see God's faithfulness and blessing to New Life and to all of the clients we served this year, because of you.

Tammy Kocher

ONE MISSION | THREE PROGRAMS

TO HONOR THE SANCTITY OF HUMAN LIFE BY ASSISTING CLIENTS WITH LIFE-AFFIRMING DECISIONS WITH THE LOVE AND COMPASSION OF CHRIST

Our vision is to one day reach all abortion-minded and abortion-vulnerable individuals throughout Minnesota with comprehensive pregnancy-related services and the message of the gospel of Jesus Christ.

At New Life Family Services, we believe each person should have the ability to receive physical, emotional, and spiritual support as they face pregnancy-related situations and circumstances.

We walk beside each client, offering them love and support to make informed and educated decisions in their time of crisis and need. It is through this care that we see God...

CHANGING HEARTS, SAVING LIVES, BUILDING FAMILIES, AND RESTORING HOPE.



New Life Family Services is licensed to provide full and limited adoption services for both birth parents and adoptive families.

NewLifeAdoptionsMN.org



First Care provides free pregnancy testing, counseling, ultrasounds, STD testing, parenting support, and more through four locations.

FirstCareMN.org



Conquerors offers one-on-one mentoring and group sessions designed to deal with the pain and difficulties common to those who have had abortions.

ConquerorsAfterAbortion.org

IN 2021

10,136
Abortions were performed
in the state of MN

61%
Of abortions were
chemical abortions

60%
Of women who
chose abortion already
had children

94%
Of women considering
abortion were not given
informed consent materials

CLIENT HIGHLIGHT

ASHLEY was in the middle of college and in a dark and difficult place when she saw two pink lines on her pregnancy test. She said her pregnancy was a wake-up call, and she knew she would need to start making more responsible decisions if she was going to become a mother. She asked her county social worker if there were any organizations that could help her with diapers, resources, and parenting tips. Her social worker referred her to our First Care center in Rochester.

She began attending our Every Family parenting program in 2020, so COVID restrictions complicated her first several visits. She was able to do some of her appointments virtually and gained valuable parenting skills. She was also provided much-needed items such as diapers and baby clothes for her son, Grayson.

At a recent visit, Ashley shared she can't believe how different her life is now compared to where it was, and she expressed continued gratitude for the support she received at First Care. She has re-enrolled in school, and she and her son Grayson are thriving.

“If you find yourself with an unexpected pregnancy, there is hope out there for you, and there are people and resources that can help you provide.”

Ashley and
her son, Grayson



FINANCIAL DATA

4/1/21-3/31/22

OPERATING REVENUE

Cash Donations	\$3,272,202
Program Services Fees	\$96,336

Total Revenue \$3,368,358

OPERATING EXPENSES

Total Expenses	\$2,764,770
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Net Operating Revenue \$603,768

CAPITAL CAMPAIGN FUNDRAISING

Capital Campaign & Restricted Gifts*	\$972,161
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*Includes restricted funds for our Phillips project

FISCAL YEAR END 2022

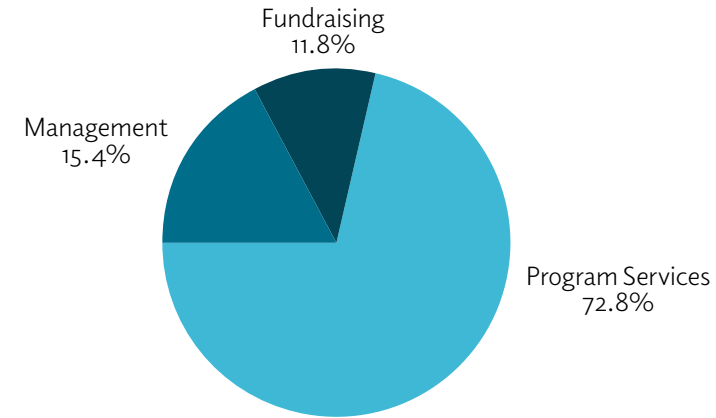
2,593 New Life Donors

804 Monthly Life Sustainers

407 Life Partners of \$2000+ per year

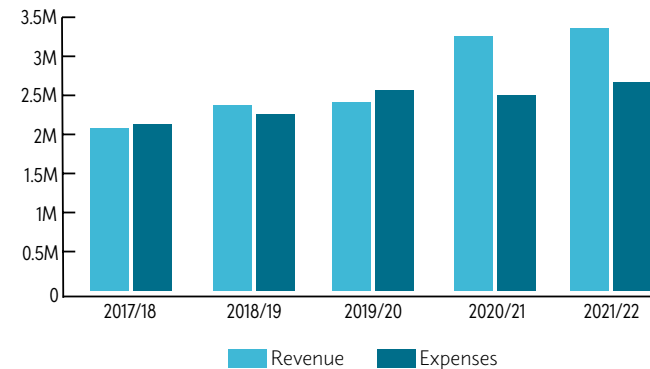
2023 OPERATING BUDGET:
\$3,351,371

FUNCTIONAL EXPENSES



YEARLY REVENUE & EXPENSES

Fiscal Year April 2020 - March 2021



A BRIEF LOOK AT CALENDAR YEAR 2021

TOTAL CLIENT VISITS: 6,072

- 1,089** pregnancy tests were conducted at First Care
- 524** women saw their unborn children through ultrasounds
- 598** men and women received STI testing and treatment
- 2,032** parenting sessions provided through our Every Family program
- 34** women attended Conquerors consultations and sessions
- 1,286** spiritual discussions and/or prayer occurred during appointments with clients





A BEACON OF LIGHT AND HOPE

AN UPDATE ON OUR PHILLIPS CENTER

We are so grateful for the progress that has been made this year on our new Phillips building. We broke ground on the new site in June with the help of many students from Hope Academy (across the street), and construction commenced in September. One of the most important steps we took came in December when we gathered staff, volunteers, and donors to cover the walls and the foundation with Scripture. Our future clients will literally be standing on and surrounded by the word of God as they enter our space.

The building is now nearly complete, and we anticipate receiving our certificate of occupancy in July, 2022. We continue to pray that this new facility will be a beacon of light and hope to the Phillips community.



2013

Task force created for Phillips project

First financial gift given

2017



2019

August Purchased two adjacent properties

Demolition began in the spring

2020



2021

June Groundbreaking

September Construction began

2021



2021

December Staff and donors cover the foundations with Scripture

July Anticipated Certificate of Occupancy

2022



WHY WE DO WHAT WE DO



We chose New Life Adoptions because we wanted to give our child the best possible chance of life.



Because of Conquerors, I finally know the depth of God's love and mercy for me.



Without [the] parenting program, I don't know how I would've been able to provide anything for my child. I just want to say thank you, New Life, for letting me be so open, no matter our background or language barriers.



When you're pregnant and young and single, it feels hopeless. To go into New Life and not be judged, and to be offered support and counsel and compassion, is a life-changer.



Conquerors gave me a renewed sense of wanting to live again. It gave me hope.

HELP MAKE AN IMPACT FOR LIFE

VOLUNTEERS

We truly could not accomplish what we do without the faithful support of our volunteers. In our 2021-2022 Fiscal Year, we had a total of **9,021 volunteer hours**. These include our regular Direct Service Volunteers, Event Volunteers, and Group Volunteers. We are incredibly thankful for each person who has given their time so generously! If you are interested in volunteering with us, please contact our Volunteer Coordinator: Volunteer@NLFS.org | (612) 746-5667



PRAYER PARTNERS

We have nearly 1,000 committed prayer partners through weekly emails and real-time texts. To begin receiving real-time prayer requests **text "NEWLIFEPRAAYER" to (612) 482-4400** or **scan QR Code**. Thank you for praying!

CHURCHES SUPPORTING LIFE

At New Life, our desire is to be an extension of the local church in ministering to the needs of the congregation and community in whatever ways God allows. Thank you to nearly **100 churches** who contributed over **\$271,000 for life** and volunteered **572 hours of their time**. We are truly grateful to partner with our local churches! To connect your church with New Life, contact Churches@NLFS.org.



and its programs



CHANGING HEARTS. SAVING LIVES. BUILDING FAMILIES. RESTORING HOPE.

Minneapolis | Richfield | Rochester | St. Paul | University



NLFS.org