

# ANNUAL REPORT

2022-2023



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## Annual Report 2022-2023

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Tammy Kocher  
Executive Director

## GENERATIONAL CHANGE

It is humbling to recognize that there are hundreds of thousands of lives that have been personally touched by the work of New Life Family Services over the past 50 years.

Generational change happens one person at a time. As we helped a mom choose life 50 years ago, that child, spared from abortion, becomes a mother to her own children and then a grandmother. Here we are 50 years later, and an entire family exists because of that one altered decision so many years ago.

Our new location in the Phillips community of Minneapolis opened full-time in December, and we are already seeing the same life-changing impact in this new space. What a joy to be able to lay this foundation for generations to come!

# ONE MISSION | THREE PROGRAMS

TO HONOR THE SANCTITY OF HUMAN LIFE BY ASSISTING CLIENTS WITH LIFE-AFFIRMING DECISIONS WITH THE LOVE AND COMPASSION OF CHRIST

Our vision is to one day reach all abortion-minded and abortion-vulnerable individuals throughout Minnesota with comprehensive pregnancy-related services and the message of the gospel of Jesus Christ.

At New Life Family Services, we believe each person should have the ability to receive physical, emotional, and spiritual support as they face pregnancy-related situations and circumstances.

We walk beside each client, offering them love and support to make informed and educated decisions in their time of crisis and need. It is through this care that we see God...

CHANGING HEARTS, SAVING LIVES, BUILDING FAMILIES, AND RESTORING HOPE.



New Life Family Services is licensed to provide full and limited domestic infant adoption services for both birth parents and adoptive families.

[NewLifeAdoptionsMN.org](http://NewLifeAdoptionsMN.org)



First Care provides free pregnancy testing, options counseling, ultrasounds, STD testing, parenting support, and more through five locations.

[FirstCareMN.org](http://FirstCareMN.org)



Conquerors offers one-on-one mentoring and group sessions designed to deal with the pain and difficulties common to those who have had abortions.

[ConquerorsAfterAbortion.org](http://ConquerorsAfterAbortion.org)

## IN 2022

**12,175**  
Abortions were performed  
in the state of MN

**21%**  
Increase in abortions  
since 2021

**99%**  
Increase in abortions from  
women coming from  
out-of-state to MN

**39%**  
Increase in abortions since  
the Supreme Court decision

## CLIENT SPOTLIGHT

Growing up in a strong Christian house with parents who cared about and loved me, **I KNEW ABORTION WAS WRONG.** I knew I was taking a life. It was so clear to me that it was a sin that I wrote a book report about it in high school, and I protested at the local women's clinic. But even with such an understanding, I found myself at age 19 asking my future wife to have an abortion, to end the life of our unborn child all in the name of convenience. I rationalized in my mind that this procedure was no big deal, that this ball of goo was not a baby, not a child, not a human being. I never wavered from what I was asking my future wife to do—I never thought of her feelings or the trauma that she would experience each and every day. I never thought of the pain caused to the baby. I never thought of the negative effect that the abortion would have on the children we would have together later in life. I thought only about myself and what would work for me and my life.

Words cannot describe the life that you live after having an abortion. For 28 years, my wife and I barely spoke about what happened. I never asked how she was doing. I never knew how bad life was for her. I assumed that we had processed and moved on, but I knew deep inside that we had not processed, we had not grieved, and we needed help—we needed God!

To this day, I continually ask my wife to forgive me, as I was the reason that we decided to have an abortion. If I had never suggested abortion, we would have a healthy 29-year-old today. I live my life day by day asking our gracious God to forgive me of my sin. I know now by going through the Conquerors program that God forgives and has forgotten that sin, and that I am made new every day.

I want to say thank you to the Conquerors program for offering my wife and me the chance to talk and walk through the trauma, and to show how God can and will work all things for good.

  
Restoring hope after abortion.

# FINANCIAL DATA

4/1/22-3/31/23

## OPERATING REVENUE

Cash Donations \$3,585,462

Program Services Fees \$133,305

**Total Revenue \$3,718,767**

## OPERATING EXPENSES

Total Expenses \$3,399,092

**Net Operating Revenue \$319,675**

## CAPITAL CAMPAIGN FUNDRAISING

Our Phillips location Capital Campaign is finished

## FISCAL YEAR END 2023

**2,744**

New Life Donors

**885**

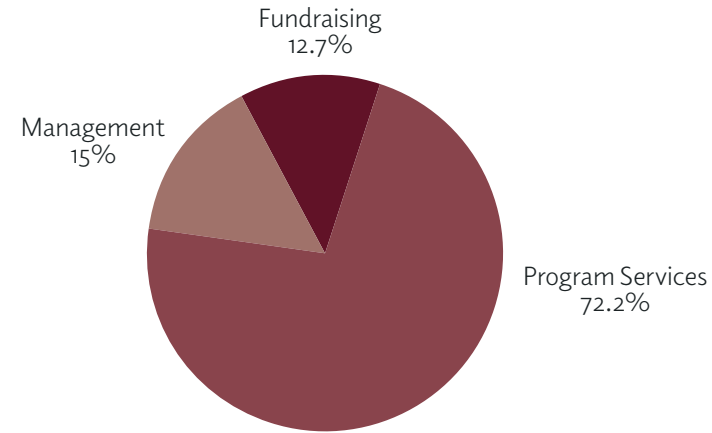
Monthly Life Sustainers

**417**

Life Partners of \$2000+ per year

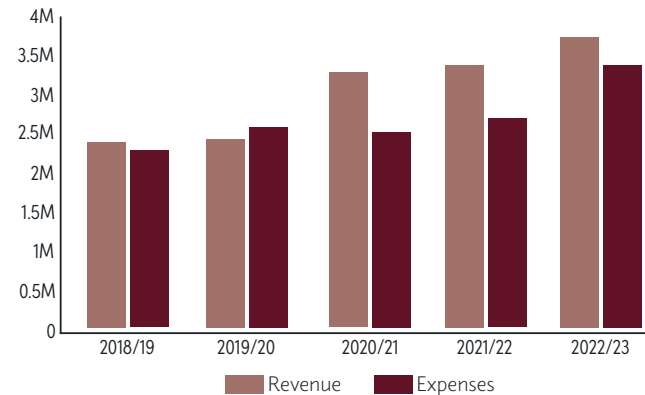
**2024 OPERATING BUDGET:  
\$3,572,198**

## FUNCTIONAL EXPENSES



## YEARLY REVENUE & EXPENSES

Fiscal Year April 2022 - March 2023



# A BRIEF LOOK AT CALENDAR YEAR 2022

**TOTAL CLIENT VISITS: 5,629**

**1,261**

pregnancy tests were conducted at First Care

**679**

women saw their unborn children through ultrasounds

**634**

men and women received STI testing and treatment

**1,614**

parenting sessions provided through our Every Family program

**23**

women attended Conquerors consultations and sessions

**1,556**

spiritual discussions and/or prayer occurred during appointments with clients





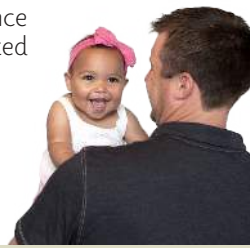
## THE IMPACT THROUGH THE YEARS

As a response to the national legalization of abortion, New Life Homes was established to provide Christian housing for young, single, pregnant women.



**1973**

New Life became a fully-licensed adoption and foster care agency. Since then, we have facilitated over 830 adoptions!



**1980**

New Life launched the Conquerors program: a support group for women who have experienced abortion.



**1986**

New Life Family Services converted to a medical clinic and began offering ultrasounds.




**2000**


We opened our largest center to date, located in the Phillips community of Minneapolis. Today, we have five First Care Centers strategically located around the Twin Cities and in Rochester.



**2022**


 **48,238**  
Pregnancy Tests

 **78,538**  
Parenting Sessions

 **839**  
Children Placed  
For Adoption

 **822**  
Clients Served  
Through Conquerors

 **8,983**  
Ultrasounds

 **5,659**  
STD Appointments  
(added in 2013)

 **18,110**  
Social Worker  
Appointments

*\*Does not include statistics prior to 1982*





## WHY WE DO WHAT WE DO



When you're pregnant and young and single, it feels hopeless. To go into New Life and not be judged, and to be offered support and counsel and compassion, is a life-changer.



Because of Conquerors, I finally know the depth of God's love and mercy for me.



Without [the] parenting program, I don't know how I would've been able to provide anything for my child. I just want to say thank you, New Life, for letting me be so open, no matter our background or language barriers.



We chose New Life Adoptions because we wanted to give our child the best possible chance of life.



Conquerors gave me a renewed sense of wanting to live again. It gave me hope.

## HELP MAKE AN IMPACT FOR LIFE

### VOLUNTEERS

We truly could not accomplish what we do without the faithful support of our volunteers. In our 2022-2023 Fiscal Year, we had a total of **9,427 volunteer hours**. These include our regular Direct Service Volunteers, Event Volunteers, and Group Volunteers. We are incredibly thankful for each person who has given their time so generously! If you are interested in volunteering with us, please contact our Volunteer Coordinator: [Volunteer@NLFS.org](mailto:Volunteer@NLFS.org) | (612) 746-5667



### PRAYER PARTNERS

We have 1,282 committed prayer partners through weekly emails and real-time texts. To begin receiving real-time prayer requests **text "PRAY"** to **(612) 482-4400** or **scan the QR Code**. Thank you for praying!

### CHURCHES SUPPORTING LIFE

At New Life, our desire is to be an extension of the local church in ministering to the needs of the congregation and community in whatever ways God allows. Thank you to over **140 churches** who contributed over **\$358,000 for life** and volunteered **806 hours of their time**. We are truly grateful to partner with our local churches! To connect your church with New Life, contact [Churches@NLFS.org](mailto:Churches@NLFS.org).



*and its programs*



CHANGING HEARTS. SAVING LIVES. BUILDING FAMILIES. RESTORING HOPE.

Minneapolis | Richfield | Rochester | St. Paul | University



SCAN ME

NLFS.org