

# ANNUAL REPORT

2024-2025



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## Annual Report 2024-2025

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Tammy Kocher  
Executive Director

## ROOTED IN HOPE, MOVING IN FAITH

As New Life Family Services reflects on another year of ministry, I am grateful for God's steady faithfulness guiding us forward. What began in 1973 as an effort to meet the basic needs of women facing unplanned pregnancies has grown into a strong network of life-affirming services that continues to expand in meaningful ways.

This year brought several exciting milestones. The opening of our new St. Paul clinic has allowed us to extend compassionate medical care and practical support to even more individuals in the heart of the city. We also launched two new Fatherhood Programs, equipping dads with the tools and encouragement they need to engage confidently and lead their families well. In addition, God has opened new doors to reach more clients overall by providing the resources to add bilingual staff, a new text platform, and additional nurses.

Every day, we see lives and families being transformed, fueled by the generosity of supporters who believe in this mission. Stories once shaped by fear or uncertainty are being rewritten as clients encounter support, truth, and grace.

We thank God for the privilege of serving our community even as we look ahead with confidence, trusting Him to continue leading and sustaining our work in the year to come.

*Tammy Kocher*

# ONE MISSION | THREE PROGRAMS

## TO HONOR THE SANCTITY OF HUMAN LIFE BY ASSISTING CLIENTS WITH LIFE-AFFIRMING DECISIONS WITH THE LOVE AND COMPASSION OF CHRIST

Our vision is to one day reach all abortion-minded and abortion-vulnerable individuals throughout Minnesota with comprehensive pregnancy-related services and the message of the gospel of Jesus Christ.

At New Life Family Services, we believe each person should have the ability to receive physical, emotional, and spiritual support as they face pregnancy-related situations and circumstances.

We walk beside each client, offering them love and support to make informed and educated decisions in their time of crisis and need. It is through this care that we see God...

## CHANGING HEARTS, SAVING LIVES, BUILDING FAMILIES, AND RESTORING HOPE.



New Life Family Services is licensed to provide full and limited domestic infant adoption services for both birth parents and adoptive families.

[NewLifeAdoptionsMN.org](http://NewLifeAdoptionsMN.org)



First Care provides free pregnancy testing, options counseling, ultrasounds, STD testing, parenting support, and more through five locations.

[FirstCareMN.org](http://FirstCareMN.org)



Conquerors offers one-on-one mentoring and group sessions designed to deal with the pain and difficulties common to those who have had abortions.

[ConquerorsAfterAbortion.org](http://ConquerorsAfterAbortion.org)

## NEW THIS YEAR



Successful pilots of two new fatherhood programs: Good Father Program life coaching and Destiny Dads group classes

Launch of a live chat and text feature to our website to reach more women



Expansion of our Conquerors program to include a drop-in class and a new service offering for incarcerated women

Completion of a nurse hiring campaign that ensures a nurse for every location



Strategic investment in bilingual staff and translation services to reach more clients

## MY FIRST CARE STORY

—written by Ahou

“I first connected with First Care in 2019 when I was pregnant with my first child. As a new immigrant with no family nearby and very limited resources, I was overwhelmed. My husband and I were both unemployed, and everything felt uncertain.

**The first person I met at First Care was Melanie, and from that moment, I felt seen, respected, and truly cared for.**

She welcomed me with warmth and compassion that I will never forget. I learned how to care for my baby and how to become a confident parent.

In 2024, I became pregnant again, and it was very difficult. The first four months were filled with severe sickness, isolation, and emotional struggle. I felt hopeless and *even considered abortion*.

The first person I reached out to was Melanie.

**She listened without judgment and gave me the space to express my fears while also offering support and resources.** Her encouragement helped me reflect and make the decision to parent.

Today, I'm beyond grateful to share that in January, I gave birth to my beautiful baby girl. We named her Princess Melanie, in honor of the incredible woman at First Care who supported me through one of the hardest seasons of my life.”



Princess Melanie, Born January, 2025





**Gala Announcement**  
November 2023

At our Faith for the Future Gala, we shared with our supporters the challenges with our current location and a call for prayer to help find a new home for St Paul First Care.

# NEW LIFE

## BUILDING FOR THE FUTURE



**City of Maplewood Approves Project**  
April 2024

The city of Maplewood approves construction to begin on the Dr G Clinic- a temporary project name given in honor of Dr Richard Graham, our longtime Medical Director.



**Foundation**  
August 2024

The foundation was poured, providing a solid base for the new 12,000-square-foot facility.



**Scripture Writing**  
October 2024

Before the walls were closed, staff, board, and volunteers wrote scripture on the studs and floors—dedicating the building and its work to God.

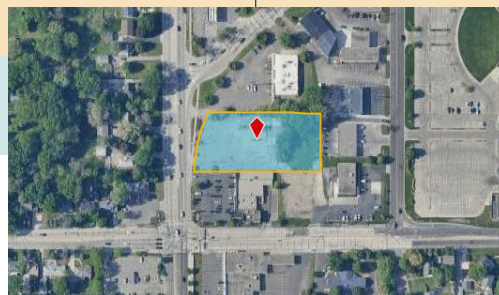


**Open for Clients**  
February 2025

First Care St Paul's new location opened in February. We were encouraged to see 12 clients on our very first day! God has continued to bless our new location in the following months with large increases to medical appointments and for our Every Family parenting program.

**Purchase Agreement**  
January 2024

Early in the new year, a vacant lot near the corner of White Bear Avenue and Larpenleur was identified as an ideal location. A purchase agreement was signed, and due diligence began.



**Ground Breaking**  
May 2024

Shortly after finalization of the purchase agreement and the first round of permitting, a ceremony is held for supporters, volunteers, and staff.



**Framing**  
September 2024

The structure began to take shape with walls and rooms clearly defined.



**Dedication**  
February 2025

We gathered with supporters and community partners to dedicate the new center in prayer and thanksgiving.





# FINANCIAL DATA

4/1/24–3/31/25

## OPERATING REVENUE

Cash Operating Revenue	\$3,668,676
Program Services Fees	\$147,976
Total Operating Revenue	\$3,816,652
St Paul Building Project	\$2,908,906

**Total Revenue** **\$6,725,558**

## OPERATING EXPENSES

Total Expenses	\$4,289,885
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**Net Operating Revenue\*** **(\$473,223)**

\*Note: St Paul Building project was fully funded (and paid for)

## FISCAL YEAR END 2025

**2975**

New Life Donors

**613**

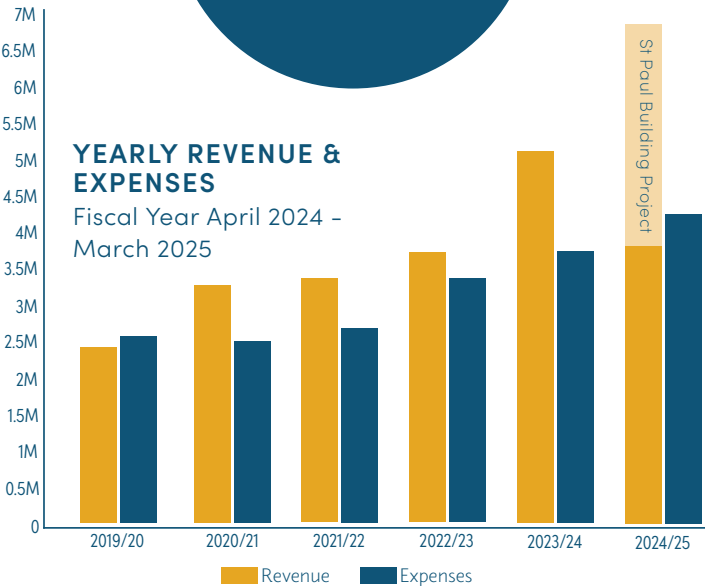
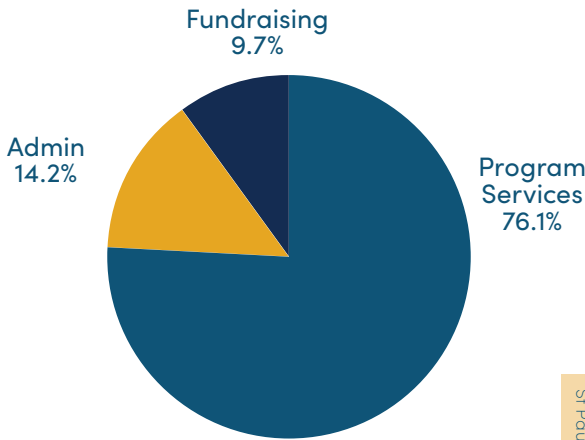
Monthly Life Sustainers

**651**

Life Partners Giving \$2000+ per year

**2024/2025 OPERATING BUDGET:**  
**\$4,001,564**

## FUNCTIONAL EXPENSES



## A LOOK AT THE 2024 CALENDAR YEAR

**TOTAL CLIENT VISITS: 8,897 (UP 33%)**

**1,378**

pregnancy tests were conducted at First Care

**869**

women saw their unborn children through ultrasound

**504**

men and women received STI testing and treatment

**2,254**

parenting sessions provided through our Every Family program

**44**

women attended Conquerors consultations and sessions

**2,391**

spiritual discussions and/or prayer occurred during appointments with clients





# WHY WE DO WHAT WE DO

★★★★★

My experience here was a 10/10 I felt comfortable the place was clean and the staff were amazing. The people here care about anyone that walks in and the wellbeing of their child, they take their time with you and hear you out about anything you want to talk about. Keep being great, it does not go unnoticed.

★★★★★

The ladies here are incredible. I would recommend this place to anyone needing care. They were so kind and helpful. Thank you guys for everything you do

★★★★★

The staff members are so generous and kind to me and my son that we treat them like they are our family! the new building it's very spacious and a great location!

★★★★★

Love this place great resource for singles mothers there truly amazing and caring and kind! love the new Saint Paul location!!!

★★★★★

They have been so helpful in my journey. I just can't say enough good things about them and their services.

# HELP MAKE AN IMPACT FOR LIFE

## VOLUNTEERS

We truly could not accomplish what we do without the faithful support of our volunteers. In our 2023-2024 Fiscal Year, we had a total of **5,670 volunteer hours**. These include our regular Direct Service Volunteers, Event Volunteers, and Group Volunteers. We are incredibly thankful for each person who has so generously given their time! If you are interested in volunteering with us, please contact our Volunteer Coordinator: [Volunteer@NLFS.org](mailto:Volunteer@NLFS.org) | (612) 746-5667



## PRAYER PARTNERS

We have 2,033 committed prayer partners through weekly emails and real-time texts. To begin receiving real-time prayer requests, **text "PRAY"** to **(888) 522-8210** or **scan the QR Code**. Thank you for praying!

## CHURCHES SUPPORTING LIFE

At New Life, our desire is to be an extension of the local church by ministering to the needs of the congregation and community in whatever ways God allows. Thank you to **155 churches** who contributed over **\$371,583 for life** and volunteered **832 hours of their time**. We are truly grateful to partner with our local churches! To connect your church with New Life, contact [Churches@NLFS.org](mailto:Churches@NLFS.org).



*and its programs*



CHANGING HEARTS. SAVING LIVES. BUILDING FAMILIES. RESTORING HOPE.

Minneapolis | Richfield | Rochester | St. Paul | University



SCAN ME

**NLFS.org**